

# Practice Management Software for the Smaller Law Firm

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# Why use Practice Management software?

- What is Practice Management (PM) software?
- Why should law firms use PM software?
- What percentage of law firms use PM software?
- How does PM software relate to paperless initiatives?

# The Big 3

- Amicus Attorney [www.amicusattorney.com](http://www.amicusattorney.com)
- Time Matters [www.timematters.com](http://www.timematters.com)
- ProLaw [www.prolaw.com](http://www.prolaw.com)

# New Alternatives

- PCLaw [www.pclaw.com](http://www.pclaw.com)
- Clio [www.goclio.com](http://www.goclio.com)
- Credenza [www.credenzasoft.com](http://www.credenzasoft.com)

# Return on Investment

- 10 timekeepers
  - Average billing rate: \$250/hr
  - Additional time captured per day per timekeeper: 0.2
- = Additional \$500/day in billable time**
- ... or \$121,000/year**

# Questions / Discussion